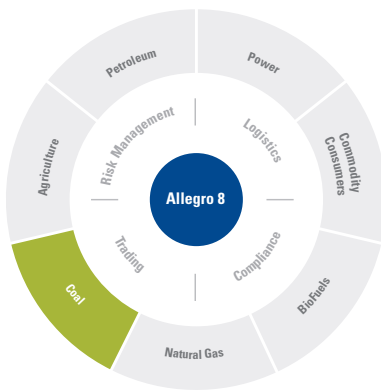




Coal Solutions Overview

Producers, transporters, blenders, marketers and consumers of coal all rely on Allegro's comprehensive coal solution. Coal marketing, scheduling and transportation complexities pose substantial challenges for producers and consumers of coal. Allegro's integrated solutions track sales, purchases and inventories as well as associated quality attributes and all related product information.

From mining and transportation to power generation, Allegro's coal solution supports deal capture, contract management, risk analytics and business processes as well as marine, rail and truck logistics. Valuation, risk management, settlement and accounting are fully integrated.



Customer Value Proposition

Our comprehensive solutions provide unique, valuable tools across the entire coal business lifecycle.

- Allegro's Coal Marketing solutions support all business processes throughout the enterprise such as contract capture and management, physical and financial trading, and the ability to accurately settle and invoice physical, financial and other transactions. Additionally, integrated real-time credit risk manages counterparty credit ratings and provides limit tracking.
- Allegro's Coal Logistics solutions support every aspect of the physical management of coal supplies. Schedulers can manage bulk products scheduling, transportation and actualization activities for all modes of transportation including vessel, barge, rail and truck, as well as assign quality parameters at a shipment or unit level.

Use Case

A national coal company that regularly participates in multi-party transactions needed a comprehensive solution to address factors such as product quality, transportation, pricing and regional sourcing which were critical to their operations. With Allegro, the company can manage the complete contract and transaction lifecycle and improve its risk management strategies to optimize production decisions and contract profitability.

Additionally, due to the illiquidity of the coal market, the effectiveness of risk management strategies can have a substantial impact. Allegro's trading and risk management

solutions were implemented to provide the company with a fully integrated solution that spans the value chain from trade capture to invoicing and mitigates their exposure to risk. The comprehensive risk solution also allows the company to act as its own credit entity, fully equipped with functionality to conduct business with a large number of counter parties, working within pre-determined levels of risk.

For more information go to www.allegrodev.com or contact our corporate office at 214-237-8000.

Analysts and members of the media, please contact Corporate Communications at 214-238-8117 or via email at: media@allegrodev.com and analysts@allegrodev.com